



INTRODUCING NEXOPT

asset management & GPS
tracking solution

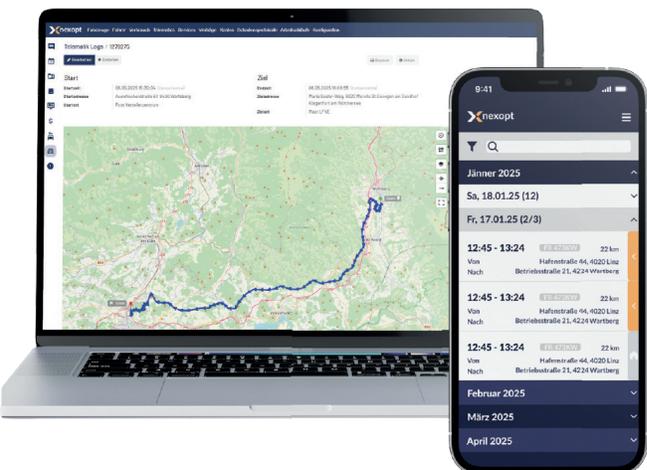
Outdated fleet management systems can greatly diminish the efficiency of your fleet operations. NexOpt's goal is to improve your operational effectiveness, while reducing costs and record duplication.

With NexOpt's secure fleet maintenance platform, you can efficiently manage maintenance schedules, enhance fleet reliability, and ultimately deliver better service to your community.

ABOUT US

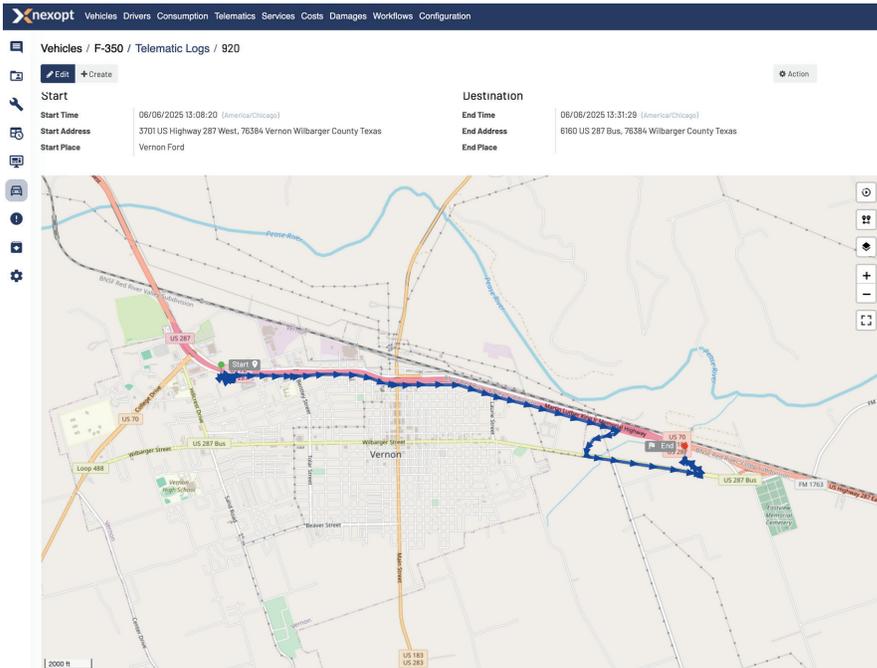
NexOpt was founded in 2016 by STEINBAUER Engineering to tackle the challenges faced by a government client who was unhappy with the high costs, cell network limitations, and inflexibility offered by traditional telematics providers. (GeoTab, Verizon, Samsara etc.)

To address these issues, NexOpt created a customized solution that operates both actively and passively, effectively catering to the client's specific requirements while ensuring they receive only the essential tracking and asset data they need.





KNOWING WHERE YOUR ASSETS ARE AND WHAT THEY ARE DOING SHOULDN'T BLOW THE BUDGET.



Geofencing, accurate position data, mileage, fuel use, and the possibility to manage maintenance and monitor vehicle use are essential features provided through telematics.

At **NexOpt** we take this a step further by developing, supporting manufacturing our telematic hardware and purpose-designed software; our system consumes the same amount of data in five years as a competitor product does in one month.

“Data and data storage costs money, and being tied into one specific cell network provider is not practical in rural America.”



*“Rural businesses are crucial to our communities, but they often lack access to the latest telematics and fleet management services. At **NexOpt** we provide a product that directly addresses these challenges at an affordable price... one that can be scaled up if the need arises or when the budget allows.*

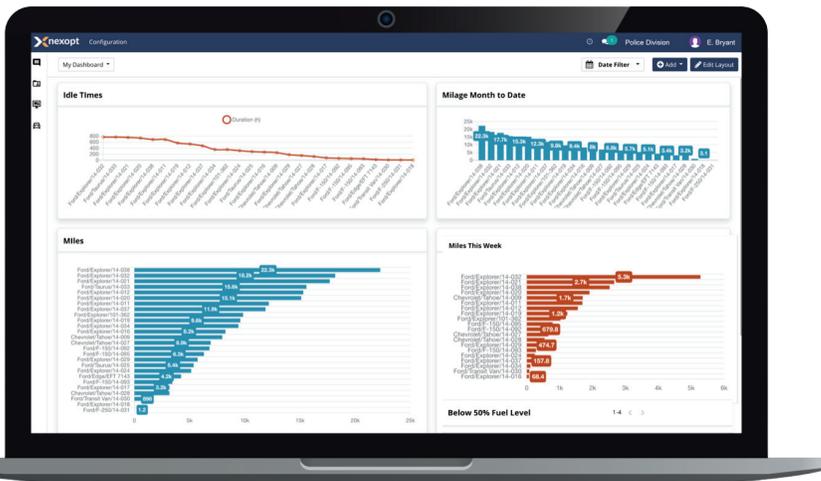
We're proud to be a Michigan Small Business and offer local dedicated sales and support.” Sherie Jones - National Operations Manager

REAL TIME ASSET TRACKING AT AN AFFORDABLE PRICE.



One of the most essential considerations when considering a telematics provider is its ability to support growth and expansion. It's important to choose a system that will not become outdated in a year and avoid solutions that cannot scale to meet your fleet size, evolving operation needs and budget constraints.

Our goal is to assisting you in enhancing your operational effectiveness and reducing costs. With **NexOpt's** secure fleet maintenance platform, you can effectively manage maintenance schedules, improve fleet reliability, and ultimately provide better service to your community.



Report ready analytics dashboards

Thanks to our extensive expertise in developing customized hardware and software solutions, built on over 25 years of experience with passenger cars, agricultural /construction machinery, and heavy-duty trucks, we were able to develop an entirely new and innovative approach to telematics.

This approach enabled us to offer not only more efficient but also more flexible and, most importantly, cost-effective solutions.



API Compatible



COLLECT AND RECORD EVENTS THAT MATTER MOST

PACKAGE INCLUSIONS

- Real time map overview - live location
- Speed Alert - breadcrumb map view
- Location
- Mileage or Hours
- Fuel Level
- DTC fault code alert
- Battery Voltage
- Idle Time
- Service History Log



More than a GPS device. Our Smart nexoptGateway is 100% cell network independent and has a powerful inbuilt computer to record data if no network is available.

WHY CHOOSE NEXOPT

- ✔ Ready to view statistics Dashboards
- ✔ Up to 20 systems users included
- ✔ Set & On-the-fly Reporting
- ✔ Cell network independent
- ✔ Secure data collection
- ✔ Web based platform

What's my cost?

50 Vehicles + 20 users = \$5,000 system set up + \$8.95 per vehicle per month*
Less or More Vehicles? Contact us for affordable pricing.

BEST PRICE

Created on	Completed on	Implementation Start	Implementation End	Due Date	Service Tag	Description	Responsible	Service Types	Planned Odometer	Actual Odometer	Planned Hours	Actual Hours	Vehicle	Cost	Stag
02/27/2025 10:39:57	02/27/2025				Frame Repair	Frame Damage		Damage Repair	0.00	0.00	0.00	2,950.00	Example 1	\$ 8,480.00	Done
01/27/2025 13:46:28	02/27/2025	05/30/2025	05/30/2025	05/30/2025		PM-1		PM-1	0.00	0.00	3,000.00	2,500.00	Example 1	\$ 756.80	Done
02/27/2025 13:04:30	02/27/2025				Engine repair	Engine Damage		Damage Repair	0.00	0.00	0.00	5,000.00	Example 1	\$ 31,281.00	Done
02/27/2025 11:00:04	02/27/2025				Frame Repair	Frame Damage		Damage Repair	0.00	0.00	0.00	3,500.00	Example 1	\$ 1,495.00	Done
02/27/2025 13:17:36	02/27/2025				Frame Repair Engine repair	Engine Damages / Frame Damages		Damage Repair	0.00	0.00	0.00	7,000.00	Example 1	\$ 31,281.00	Done
01/27/2025 13:09:07	02/25/2025	02/21/2025	02/21/2025	02/21/2025		PM-1		PM-1	0.00	0.00	2,000.00	2,500.00	Example 1	\$ 514.27	Done
01/27/2025 13:01:01	02/25/2025	06/15/2028	06/15/2028	06/15/2028		Hydraulic Service		Hydraulic Service	0.00	0.00	10,000.00	2,500.00	Example 1	\$ 458.00	Done
01/27/2025 13:05:04	02/25/2025	07/20/2026	07/20/2026	07/20/2026		PM-3		PM-3	0.00	0.00	6,000.00	2,500.00	Example 1	\$ 735.59	Done
01/27/2025 12:57:15	02/25/2025	08/29/2027	08/29/2027	08/29/2027		PM-3		PM-3	0.00	0.00	8,944.81	2,500.00	Example 1	\$ 1,754.54	Done
01/27/2025 13:58:04	02/25/2025	05/01/2035	05/01/2035	05/01/2035		50 Point Inspection		50 Point Inspection	0.00	0.00	20,000.00	2,500.00	Example 1	\$ 75.00	Done
01/27/2025 13:42:22	01/24/2025					PM-2		PM-2	0.00	0.00	0.00	2,500.00	Example 1	\$ 431.72	Done
01/27/2025 14:40:28	12/25/2024				Red	Differential		Oil Sample	0.00	0.00	0.00	1,420.00	Example 1	\$ 75.00	Done
01/27/2025 14:54:47	12/25/2024				Red	Final Drive - RFD		Oil Sample	0.00	0.00	0.00	1,420.00	Example 1	\$ 75.00	Done
01/27/2025 14:28:08	12/25/2024				Green	Engine		Oil Sample	0.00	0.00	0.00	1,420.00	Example 1	\$ 75.00	Done
01/27/2025 14:16:10	12/25/2024	12/25/2024	12/25/2024	12/25/2024	Green	Hydraulic		Oil Sample	0.00	0.00	0.00	1,420.00	Example 1	\$ 75.00	Done
01/27/2025 14:22:24	12/25/2024				Red	Transmission		Oil Sample	0.00	0.00	0.00	1,420.00	Example 1	\$ 75.00	Done
01/27/2025 14:58:16	12/25/2024				Red	Final Drive - LFD		Oil Sample	0.00	0.00	0.00	1,420.00	Example 1	\$ 75.00	Done
01/27/2025 14:25:32	08/22/2024				Yellow	Engine		Oil Sample	0.00	0.00	0.00	1,000.00	Example 1	\$ 75.00	Done
01/27/2025 14:48:54	08/22/2024				Red	Final Drive - RFD		Oil Sample	0.00	0.00	0.00	1,000.00	Example 1	\$ 75.00	Done
01/27/2025 14:21:17	08/22/2024				Yellow	Transmission		Oil Sample	0.00	0.00	0.00	1,000.00	Example 1	\$ 75.00	Done
01/27/2025 14:55:48	08/22/2024				Red	Final Drive - LFD		Oil Sample	0.00	0.00	0.00	1,000.00	Example 1	\$ 75.00	Done
01/27/2025 14:38:58	08/22/2024				Red	Differential		Oil Sample	0.00	0.00	0.00	1,000.00	Example 1	\$ 75.00	Done
01/27/2025 14:16:00	08/22/2024	08/22/2024	08/22/2024	08/22/2024	Green	Hydraulic		Oil Sample	0.00	0.00	0.00	1,000.00	Example 1	\$ 75.00	Done
01/27/2025 14:44:52	11/24/2022	11/24/2022	11/24/2022	11/24/2022		GPS		Equipment Install	0.00	0.00	0.00	70.00	Example 1	\$ 55.00	Done

SAY GOODBYE TO PAPER RECORDS & SPREADSHEETS

NexOpt's 'Asset Service Overview' provides a convenient overview of all services, damage reports, oil samples etc. ensuring that your asset information is centralized.

Track Cost of Ownership

QUESTIONS?

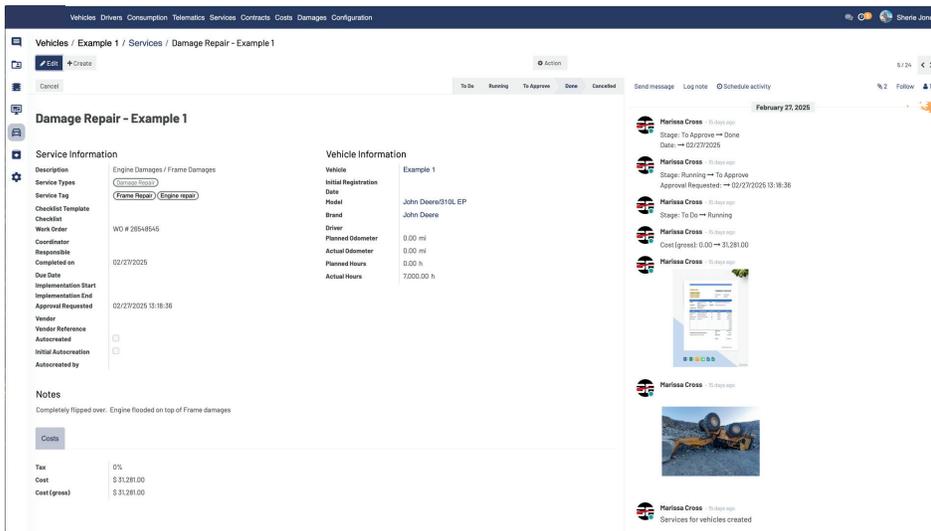
269-230-0400

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www.nexopt.com

MAXIMIZE EFFICIENCY
INCREASE SAVINGS
REDUCE DUPLICATION
NO HIDDEN FEES

Capture the data that helps you measure and improve productivity, safety, asset utilization, optimization, compliance, and growth. With the correct data, you can make informed decisions.



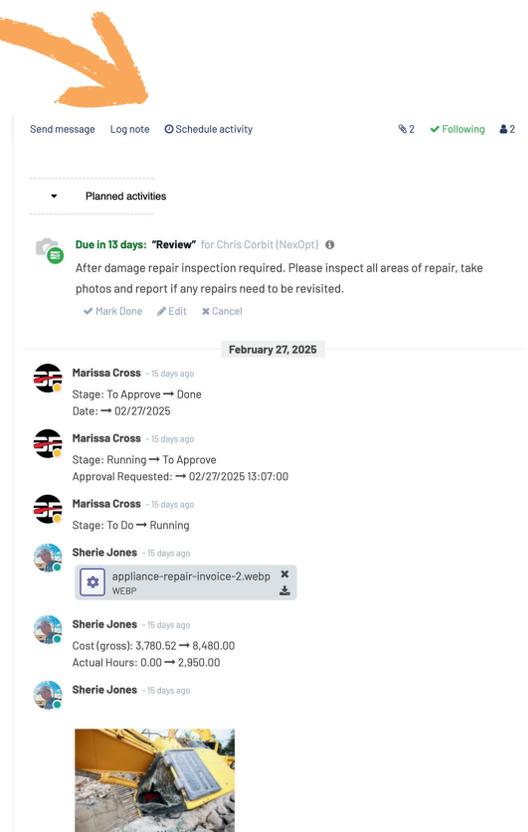
ACCURATE SERVICE & REPAIR RECORDS
Say goodbye to spreadsheets & manual records

Detailed notes, equipment photos, and invoices can be attached to the Service Record.

The notes panel on the right, ensures that technician notes, manager notations, service/repair invoices, equipment photos etc. can be recorded and follow up actions for another team member can also be added.

This view allows for accurate record keeping of services, repairs and damages associated with the vehicle and can reduce work duplication.

Schedule follow-ups and tasks, leave asset critical notes and send messages. This feature reduces emails and text messages by centralizing records.





**DATA ANALYSIS &
ENGINEERING
EXPERTISE
= IMPROVED ASSET
ACQUISITION
DECISIONS**

Ask yourself if you don't understand vehicles and how people drive or operate them – how can you effectively and informatively help your customers and deliver solutions that allow them to achieve their goals?

PROJECT TEST CASE:

Austrian Postal Service. Fleet: 10,000 mixed assets.

PROJECT SCOPE

- Determine the reasons behind their excessive repair / warranty costs
- Understand the route restrictions for the eVehicle fleet
- Provide Telematics & Fleet Management platform that was able to meet stringent privacy laws

PRIMARY GOALS

- Reduce overall fleet costs
- Reduce workshop maintenance costs
- Prevent and monitor the misuse of vehicles
- Implement additional vehicle safety features
- Adapt vehicle parameters specific to their needs
- Optimize the wear and tear of vehicles

RESULT AFTER 1 YEAR WITH NEXOPT INSTALLED ON A TEST FLEET

Saved €2million in damage costs with nexoptHub by:

- Limiting torque, forward & reverse speed
- Installed start/stop system
- Fuel level / SOC control
- Determine battery SOH
- Limiting heating & a/c
- Car preheat when charging

